

COROWA GOLF CLUB LTD

ABN: 59 001 071 110

ANNUAL REPORT

30 SEPTEMBER 2020

COROWA GOLF CLUB LTD

ABN: 59 001 071 110

ANNUAL REPORT

For the year ending 30th September 2020

NOTICE TO ALL MEMBERS

Notice is hereby given that the Annual General Meeting of the Corowa Golf Club Ltd will be held at the Registered Office, The Clubhouse, South Corowa on Monday, 1st March 2021 at 7.00pm

AGENDA

1. To confirm the Minutes of the Annual General Meeting of the Corowa Golf Club Ltd held on the 9th December 2019
2. To receive and consider the Report of the Directors. PLEASE NOTE would members with questions regarding the financial statements please submit them in writing to the President seven (7) days prior to the meeting
3. To receive and consider the Financial Reports and Auditor's Report
4. Declaration of the ballot for the Election of the Board of Directors 2020/2021 year
5. Appointment of Auditors for the 2020/2021 year
6. General business for the consideration of the incoming Board

Corowa

8 February 2021

By Order of the Board
Malcolm McLean
President

BOARD OF DIRECTORS

PRESIDENT

Mr M. McLean

VICE-PRESIDENT

Mr D. Ward

CAPTAIN

Mr A. Scott

DIRECTORS

Mr R. Sargood, Mr S. Carrick, Mr P. Merritt, Mr A. Scott, Mrs M. Playford, Mr C Gillard

MATCH COMMITTEE

A. Scott (C), A. Nicol (Ladies Captain), R. Rowe (Club Professional)
M. McLean, M. Playford, J. Taylor,

GREENS/WATER COMMITTEE

R. Sargood, M. McLean, Mr A Scott, Mr T. Vonarx (Course Superintendent)

MEMBERSHIP

A. Scott

JUNIOR PROMOTIONS

R. Rowe

MDGA DELEGATE

A. Scott

LADIES COMMITTEE PRESIDENT

T. Merritt

CAPTAIN

A. Nicol

HANDICAP MANAGER

A. Nicol

SECRETARY/HONORARY TREASURER

N. Miller

LADIES COMMITTEE

D. Eason, F. Hudson, S. Patton, G Law, M Jeeves, M. Bradford, T Lethbridge

AUDITORS

Salisbury Audit Services Pty Ltd

GOLF PROFESSIONAL

R. Rowe

President's Report

Introduction

2020 was a year we would all like to forget. We started well with another successful Marcus Fraser Ambrose event and with plans to improve the Club's overall offerings to members and guests.

Then Covid.

The pandemic affected the Golf Club in a major way, as it did the whole community.

With social distancing rules, border closures and the Club itself being forced to close for many weeks, our future was looking very bleak.

Our cinema, kitchen and motel bookings were decimated and our usually busiest time of the year for visiting golfers rendered virtually non-existent.

Sounds depressing doesn't it.

However, you cannot write us off.

The Board took the decision to manipulate our water entitlements. We sold 65 megalitres of our high security water entitlements, but then bought a replacement 50 megalitres of bore water entitlements. This netted sufficient funds to payout our creditors and reduce our loan balances. The government subsidies did their job and enabled the Club to maintain our staff at minimum levels.

The staff, across the board, were magnificent during all of this time. The improvements made within the club (detailed in Daniel's report) have been achieved on the back of commitment by these people way beyond any one's expectations.

We received a grant during this period to allow us to completely replace our course irrigation system and this project commenced in September and continues at this moment. The benefits of this project will flow through the quality of our course and financially. Our shade sail project was also completed during this period.

Financial performance

I will not make significant comment on the overall financial performance for the year. This is covered in depth in the Finance Committee report, but is also difficult to assess given profit on sale of water entitlements, Jobkeeper and ATO Cash Flow Boost receipts and the receipt of Government grants for the shade sail and irrigation projects.

Not one area of the Club's operation was unaffected by the pandemic. As such it is counter-productive to compare performances with those of previous years.

We have made more changes to the gaming room and TAB area, and along with the changes made in the previous year we have seen an increase in patronage and performance in those areas since some normality returned and before our last border closure.

The silver lining for us all is that despite all of the above, the Club currently has a strong cash position, has commenced repaying our small loan and is looking to a reasonable future.

Golf course

The golf course continues to be in great shape and the greens staff were able to replace the green on the second. The reshaping of the bunkers on that hole is nearing completion.

President's Report (Continued)

A sad note in respect of our golfing offering. Rob and Renee Rowe took the opportunity during the year to reassess their future plans and decided they needed a break from the role of Club Professional. They have been an important part of our Club for 17 years and we wish their whole family well. They will be missed.

The Board assessed our options and took the decision that it was the right time to internalise the golf professional role. Accordingly, we have appointed James Gordon as our Director of Golf and moved to Pro shop into the Clubhouse (old boardroom). This appears to be working very well and we hope James will be a successful part of our team for many years to come.

Marcus Fraser Event

In January, we again held our Marcus Fraser tournament. It was again a profitable event and continues to be one of the major golfing events on the region's golfing calendar.

Once again, congratulations to Marcus, John and Sandra Fraser, Shaun Whitechurch, Rob and the Pro Shop team and the army of Golf club staff and volunteers that made the weekend the success it was.

The 2021 event, deferred due to Covid, will be run in March this year.

Cinema

Despite the effects of Covid, and the unavailability of many new movies, the Cinema continues to attract local community members to our Club and is an attraction for visitors to Corowa.

Sponsors

Our Club is fortunate to have a large group of local businesses that choose to support us by way of sponsorships. These partnerships are vital to our continued success and we ask that all our members support all of our business partners.

Ladies Committee

Over many, many years the ladies committee has been a rock when organising and running golf events at Corowa Golf Club, both ladies and men's. Following a request received from the Ladies Committee, the Board and the ladies have agreed that our efforts need to be combined and channelled through one body. We will be combining the committees and asking the ladies to sit on the overall match committee. We are also hoping more ladies will make themselves available for seats on the Board. We continue to need the input from this wonderful group of golfers.

Club Staff

I have already referenced the efforts of our staff. They have been amazing, with many volunteering for jobs (not their usual jobs) during the period we were closed and could not pay above jobkeeper benefits, and continuing to volunteer when we reopened.

I will not single out individuals, but thank you all from the bottom of my heart for your faith in the Club, your commitment to the cause and the pride you take in your work.

President's Report (Continued)

Volunteers

The Club is currently blessed with a couple of groups of volunteers. We have a gardening team (marshalled by Marg Playford), a rough mowing team, a handyman team and a couple of others who pitch in. Without such volunteers, there is no way our course, motel, club surrounds and clubhouse, would continue to improve as it has during these troubling times. Thank you all.

Board

This year has been an extremely stressful one for your Board. We have attended nearly twice the usual number of meetings dealing with a range of issues not usually seen at one time in one place.

Andrew, as Club Captain and MDGA delegate, has again spent countless hours ensuring what golf we have been able to play, has run smoothly. Thanks again to his band of non-board member assistants, including John Taylor, Ann Nicol and Rob Rowe.

Richard has continued to harness opportunities to utilise excess temporary water with assistance from Trent and Ben. A job well done.

This last month has seen the Club lose the services of one of our long standing Board members. Doug Ward (and Anita) have sold their motel and have moved back to Melbourne. You do have to ask why? But each to their own. Doug has been a strong and active Board member for some eight years and has provided amazing support to me during that time. I wish Doug and Anita well and hope they find their way back often.

Other late news for our members is that we have parted ways with our Course Superintendent Trent.

After careful consideration we have appointed Brett Skinner as our Course Superintendent and look forward to a long and successful association with him.

As we are well aware, this pandemic has not gone away and we will have to deal with twists and turns for some time, but we have a great Club, a great course and a great team and by continuing to work with our community and our visitors, we can hope for that to continue.

Malcolm McLean

President

2020 Finance Committee Report

The 2019/20 golfing year has again been tough for us and the industry due to the Covid 19 crisis affecting businesses across the border region.

The Board continues to review expenditure and make savings where possible and focus on measures to increase our income streams. Some examples: reduction in advertising costs and club promotions, continuing special meal deals like pizza & pasta, Friday pizzas, beer & burger nights.

The reported result shows a profit of \$ 935,450 compared to last year's loss of (\$ 283,049). This year's result includes; Grant Income-\$ 532,301, Jobkeeper Income-\$ 442,500, ATO Cash Flow Boost \$87,500 and Asset Sale profits of \$ 408,532 which reduces the reported profit to a normalised loss of (\$ 535,383). A reduction over last year of (\$ 252,334).

When results achieved before depreciation expense are compared, and offsetting Jobkeeper support against the relevant wage expense, the Club achieved a 2019/20 cash surplus (excluding Grants and Asset Sale profits) of \$146,038 compared to last year's cash loss of (\$ 43,274). This shows an improvement in our operations during the year. However, please consider the comments of our President and ours below when trying to compare 2020 results with any previous period.

These results are summarised in the Supplementary Financial Information at the back of the Annual Report.

Whilst a disappointing result, there were many encouraging signs.

Whilst the Club was closed for much of 4 months (33% of year) proportionally, trading revenues decreased by around \$ 220,000 on last year.

It has certainly been encouraging to see the increase in traffic to the Club due to the Cinema and our Friday pizza nights with more locals visiting the Club and enjoying our family friendly atmosphere and facilities.

Despite reduced club opening times, poker machine income only reduced by \$ 45,668 or 11%.

Golf Course Expenditure excluding Wages costs has decreased by \$ 86,467 or 21% on previous year. This is due to lack of tournament expenses, reduced electricity costs from new supplier and spraying costs. Wages costs have again reduced on last year due to multiple resignations.

At the end of the financial year we were down to 5 people; 2 qualified greenkeepers, 2 apprentices & 1 labourer. The Board believes we cannot continue to cut costs and maintain our greatest asset to the standard we have come to expect. We should be thankful for the skill of our Greens staff in the building of the new 2nd green and bunker renovations, again at minimal cost to the Club.

Our membership numbers have continued to increase due to interest in the Cinema, increased playing numbers due to other sports not being played and the renewed interest in the social and physical benefits of our healthy sport.

Implementation of an e-mail delivery system for the Annual Subscription renewals, billing of Sponsorships and sundry invoicing was intended to save on postage but a lack of members updating their records has seen minimal improvement. It is important that you contact Club Reception to update your e-mail/contact details to ensure efficient delivery and reduction in postage costs.

2020 Finance Committee Report (Continued)

Comparisons to prior year's results are all but meaningless due to the effects of Covid, border closures etc. We can only hope that the increased trade shown since the publishing of these results (Dec'20) will continue and return to a more normal trade.

As indicated last year, we have implemented further office systems efficiency gains, the new payroll system has significantly improved the speed and efficiency in this area, new financial procedures to cut reporting times, and e-mailing capabilities, further invested in integration of our Point of Sale (POS) system to the financials, and investigations continue on implementing Xero as our financial reporting package.

We will continue to investigate and implement further efficiencies going forward.

Corowa Golf Club

Finance Committee.

MEMBERSHIPS

	2020	2019
Life Members	2	2
Full Golfing Members	267	267
Full Golfing Members-1 st Year	51	17
Country Members	382	510
7 Day Social Golf	39	47
Pay to Play	56	61
30/25 and under	11	20
Juniors	47	43
Social Members	2407	2372
Honorary Members	<u>3</u>	<u>3</u>
	<u>3265</u>	<u>3342</u>

MEMBERSHIP PRICES

	2020/2021	2019/2020
Full Member	\$ 600.00	\$ 550.00
Full Member-1 st Year	\$ 199.00	\$ 199.00
Country Member	\$ 160.00	\$ 150.00
7 Day Social Golf	\$ 370.00	\$ 370.00
Pay to Play	\$ 99.00	\$ 99.00
30/25 and under	\$ 250.00	\$ 250.00
Junior Members (12-18)	\$ 40.00	\$ 40.00
Social Members	\$ 20.00	\$ 15.00

Club Manager's Report

A year that will forever be remembered for the Corona Virus pandemic. We were forced to re-invent the way we operate as the effect of border closures, shut down periods and the constant changes to recommendations, restrictions and requirements were put in front of us to adhere to. Our trading revenue was completely gone for exactly 3 months while the club endured a forced shut-down period and our Play and Stay Golfing visitations were reduced to almost zero during border closures. If not for lifelines such as Jobkeeper the clubs existence today would be questionable. This being said, we focused on looking for opportunities and got to work.

Many things have been achieved over the past financial year and in spite of the lost revenue due to Covid-19 we have seen many encouraging signs for the future. The list below is a snapshot of some of the physical/visual achievements that occurred during and after the 2019/2020 financial year up to writing this report.

- Completion of new outdoor area
- Commencement of Installation of new Course Irrigation System
- Tree maintenance work on the Golf Course
- Replacement of surface to five greens
- Construction and Installation of new Children's playroom
- Construction and installation of new Match Committee area
- Painting of Ceilings and Walls in Bistro, Main Lounge, Entrance and Hallway
- Repairing and Painting of Men's toilet in Sports Bar area
- Refurbishing TAB area.
- Refurbishing Gaming Room
- Renovating/Upgrading 2 x motel rooms
- Clubhouse, Course and Motel Garden revamp and maintenance
- Installation of Motel Residence boundary Colorbond Fence
- Tree Clearing works at Motel Residence
- Installation of Energy consumption monitoring system
- Re-location and Fit-out of New Pro Shop
- Installation of new entry door to new Pro Shop
- Installation of concrete, paving, garden and lawned umbrella area to front of new Pro Shop
- Re-purposing of old Pro Shop for use of Members Cart Storage area
- New concrete ramp for cart access to sports complex/cart storage area
- Construction and Installation of large frames and photos to disguise transformer adjacent to new outdoor area
- Repair, maintenance and upgrading of toilets located on the golf course

The above has been achieved with the input of many people. These people include staff, contractors and countless hours given by volunteers. All involved have gone above and beyond to ensure we provide the best we can with the limited resources available. Looking back over the results we should all be proud.

Although our Play and Stay Golfing visitations were devastated as a result of the NSW/VIC border closure the club seen many improvements and encouraging signs. These improvements confirm our connection and importance to the local community. We have seen great support for our Bistro specialty nights, Bingo, Trivia nights and Sunday Sessions. Our venue and catering options have contributed to a significant increase in functions and celebrations and we are extremely well

Club Manager's Report (continued)

supported by the Corowa & District Darts Association. Being a golf club the most pleasing improvement has been those participating in golf (excluding Play and Stay Golfers due to Border closures) and the significant increase in new golf members. While our estimated loss of revenue due to the implications of the Covid-19 pandemic is easily hundreds of thousand dollars, the club has survived, laid a solid foundation and is well positioned for a sustainable future when our play and stay golfers return.

During the year, the Corowa Golf Club like many other businesses had changes to personnel. Each person who moves on, whether here for a brief moment or a lasting career, begins their own new chapter for different reasons and we wish them well for their future. This year we said goodbye to a few that had become familiar faces. Michael Johnson (Bar Supervisor) and Trent Vonarx (Course Superintendent) who each had in excess of 5 years employment at the club. Rob and Renee Rowe, who after 17 years of dedicated and loyal service to the club as Head Golf Professional and Pro Shop contractors decided to do something different. We also bid farewell to Doug and Anita Ward. Doug has been a director for over 8 years riding many highs and lows during that time. His contribution and dedication to the club is impossible to quantify in a couple of sentences. If Doug was to write a book of his time at the Corowa Golf Club it would make incredibly interesting reading. Doug has been much more than a director and will be greatly missed. Thank you Doug and a special thank you to Anita for lending him to us. To all those mentioned and others that have come and gone thank you for being part of the Corowa Golf Club team and I wish you the best for your future.

This year has been an extraordinary year that has thrown our entire world into a level of uncertainty. At club level it has been no different. It has presented un-precedented situations and difficult decisions had to be made. With the exception of most of the greens staff, all Corowa Golf Club employees were stood down as there was no certainty of the club's future therefore no certainty of future employment. This was an extremely difficult and emotional time for everyone involved. The introduction of the Jobkeeper program provided a lifeline to eligible employees but as the clubhouse was in 'forced shut-down' with no trading revenue only the greens staff continued to be engaged. With the club's future at stake many of the 'stood down' staff put the club's needs at the forefront. I was and remain extremely proud of all those who opted to give their time to ensure the club had the best possible chance of surviving. The workload to comply and be eligible for JobKeeper and other Government support was a monumental task. Like many other 'Stood Down' staff our HR manager put her hand up in a time of need and provided her time. Paula Fisher handled these tasks professionally and with compassion. On many occasions Paula not only helped our direct employees but provided guidance to their families and became the 'go-to' person for many. A sincere thank you on behalf of all our staff and their families for your work.

I am confident in presuming that no one wants to go through another year like 2020. Having said this it has provided us with opportunities and re-enforced what a great team we have. Our Bistro Team lead by Fran and Bev, our Bar Team lead by Matt and Nathan, Reception Team lead by Paula, Carly and Di, the Greens Staff, Motel staff and our extremely versatile cleaning and maintenance staff have all excelled in such a difficult year. As we look to the future we welcome our recently appointed Head Golf Professional, James Gordon and his team, and Brett Skinner our new Course Superintendent. One of the club's primary focus's for the immediate future is to increase local community golfing participation and Play and Stay visitations. These areas are at the club's core and essential to our club's sustainable future.

In fear of leaving someone out I offer a blanket thank you all the countless volunteers, committees, sponsors, business associates and all others that contribute their time, effort and services in the many ways they do all to make this fantastic club what it is. Thank you also to the Corowa Golf Clubs

Club Manager's Report (continued)

Board of Directors for their support to me personally, and for their strategies, dedication and contribution to the club future.

Finally, I would like to thank and encourage everyone to continue to support your club and spread the word on the fantastic facilities available. We have been through a tough year and survived!

Daniel Peacock

General Manager

Corowa Golf Club

Ladies President's Report

Good afternoon and welcome everyone, like every other year this one has flown by, but unlike every other year because this once in a lifetime Covid pandemic absolutely nothing much happened.

Virtually none of our time honoured ladies events that have been so much part of our history have been able to be played. We were lucky enough to have completed our Club Championships and the Lethbridge Cup these being the only exceptions.

Because of the Covid crisis the club was totally closed for some months and only open on a restricted basis for a couple of others. However, every cloud has a silver lining and during this time the Club has been able to carry out a much needed refurbishment and it has made a 'real' difference around the place. It would be remiss of me not to mention the efforts of the staff here, they were really terrific in their efforts. Of course, the ladies at Corowa have an extremely long history of putting their time and effort into virtually anything that has happened around this club and once again I would like to thank each and every one of you that once again have contributed so much.

On a personal note, can I say 'thank you' to all of you for your support and especially your friendship during the last couple of years. Since I came here I have always thoroughly enjoyed my time as a member of the club but especially as a member of the Ladies Committee. To have had the role as President is something I have genuinely enjoyed.

It is however somewhat overshadowed by the demise of the Ladies Committee. Whilst I know that its NSW GOLF driven, I'm sure I'm not alone in failing to see what benefit the Club will gain out of the disbanding of the Ladies Committee will be to the Club, I would have thought that the history of the Ladies Committee is only one of 'contribution' is so many ways to the life of this Club.

I hope that somehow this situation will be reversed because I don't want my name last on the list.

Finally 'Merry Christmas' to each and every one of you, Christmas is above all a family time and I hope you all have a wonderful and fulfilling yuletide season.

Merry Christmas and Happy New Year – see you in 2021!

Ladies President

Tessa Merritt

Captain's Report

Well what a year 2020 was.

COVID-19 and Border closures have resulted in the cancellation of many events throughout the year. There are too many to mention.

We did manage to hold the Marcus Fraser Ambrose and the Club Championships to name a very small few. Most of the board events also had to be cancelled due to COVID. Hopefully 2021 will enable the club to get all these events back on track

The golf course has been in excellent condition throughout the year. The new greens, 10th, 13th, 15th and the 16th have all thrived throughout the year and have provided some new challenges with the Tier on the 13th and subtle and some not so subtle borrows on the other greens taking a toll on scores. The nurseries have enabled another green to be replaced with the revamping of the 2nd hole. A bunker removed, another halved in size and a new and bigger green. Still a bit of work to do with the bunkers but should be finished in the very near future.

Well done to Trent and his team, along with all the volunteers (Always a need for volunteers).

Our Pennant teams contested the MDGA/North East competition with this also being cancelled after 2 rounds. Look forward to 2021 with Pennant commencing in March.

There are still the same issue with fielding Pennant teams in the MDGA competition due to our Club Championships being played at the same time in November.

That leads me to the Pro Shop. Unfortunately it meant the closing of an era with Rob and Renee calling it a day and starting another journey with their family. We wish Rob and his family all the success into the future and thank them from the bottom of our hearts for all the tireless effort they have put into the golf club.

As with most things, one door closes and another opens. James Gordon has taken on the role of Director of Golf. As with all things new, there have been some major changes. Firstly the Pro Shop has moved into the club proper. A couple of new staff, Annie and Louise, and yes we still have Josh. Come on in and browse, you never know what you may find.

Communication is the key. I ask all members to ensure that their details are up to date. It's the only way we can communicate changes, upcoming events etc. Not everyone is on social media so please check that your email address is correct with Reception. This also goes for phone contact details

2021 has commenced with some exciting news. Corowa will host the Murray Open. This is a Golf NSW/PGA qualifying event for the NSW Open. It will be held in February over 3 days with a Pro-Am followed by 2 days of competition.

Marcus Fraser looked like it would not happen but it will now be played in March. A tradition we must continue to support.

To finish, let's hope that 2021 sees all of our members being able to come and play on our wonderful golf course. After a lean year in 2020 we need all your support for 2021 to get all of our regular events back up and running. Without your support, this will be very difficult.

Enjoy your golf and our course, we have a gem..

Andrew Scott

Club Captain

Ladies Captain's Report

2020, the year we'd like to forget. We are fortunate however to have played golf for most of the year, even though many of our events were cancelled, and Gladys wouldn't let our Victorian members cross the border for a while. We have welcomed several new members into our ranks who have enthusiastically embraced our game and our social life.

I have been the Ladies' Captain for four years and I've really enjoyed the role, and will miss it. I thank everyone in our golfing community for their support – I couldn't have done it without you. However if we want to progress there has to be a changing of the guard.

Therefore Deb Eason, who has many innovative ideas, will step into the position and I wish her every success.

This is the final Ladies' Golf meeting, which is sad in many respects, but should be seen as a step forward. I have the utmost respect and admiration for all the women who have gone before me as members of the Executive and General committee, especially when you were Associates and operated out of the Ladies' room downstairs, and your tasks were labour intensive and arduous. Remember when we had to play on a separate time sheet on Saturdays and not till after 12.00! We had to endure the afternoon heat of summer and finish in the dark in winter. Significant changes have occurred since those days, and at the start of a new decade, and with golf bodies everywhere unifying now is the time to enter a new era and become one administrative unit.

I know some of you are apprehensive about what seems like a radical change, as we don't like to let go of what we know, but I'm sure our Club and Ladies' golf will only be stronger the future.

Ann Nicol

Ladies' Captain

Greens Committee Report

To say that 2020 has been a challenging year would probably be the understatement of 2021! Fortunately, the on-course challenges for our club over the past year have mostly been positive.

This year saw the planning, funding and implementation of the replacement of our irrigation system. Most people will now be aware that the top nine holes are now fully installed and operational and the bottom eighteen holes are progressing as planned and should be completed and fully operational before the end of this financial year. This state of the art system can be remotely controlled and operated and each fairway and green sprinkler can be individually programmed to perform at the behest of our greens staff criteria. A far cry from our current system of let's hope it works and nothing breaks or bursts today!

This system will have a huge impact on the efficiency of the courses' operation. We envisage significant water savings as, apart from being infinitely variable in application, the enhanced speed with which we can apply scheduled waterings should mean that applications can mostly be targeted to the most efficient times of the day and night. We also anticipate embedded savings in energy costs associated with a more efficient pumping system. Our biggest saving however, upon the completion of this project, will be labour. Currently it takes about one full time labour unit to keep the old system running as well as a significant investment in parts. We envisage that this labour can, in the future, be redirected to presenting our course to the best possible standard.

Our greens replacement program has continued this year with the second green being replaced. The new surface is from our own home grown nursery with only some new subsurface sand needing to be imported. The surrounding bunkers are still in the process of being remodelled and will be completed as soon as possible.

Cockatoos have and continue to cause significant damage to our greens. Control measures are limited in both options and effectiveness. We are investigating and implementing measures that will hopefully go some way to mitigating this damage. We see this as an ongoing challenge that may only have limited success.

There have been a few changes to our greens staff over the past twelve months. Most members will be aware that Trent left us before Christmas and I would like to thank him for his service over the years. Tom Griffin started with us and has fitted in really well but my biggest thank you goes to Ben Taylor. Despite not wanting to be top dog, Ben has been running the show for the last couple of months until we could appoint a new superintendent. Ben has done this with dedication and with less than ideal staff numbers and the time and effort he has put in to this task has been outstanding. I seriously doubt he has taken a day off over this time and has been instrumental in keeping us operational until a replacement for Trent can be appointed. Well done Ben and thank you.

Richard Sargood
Chairman Greens Committee

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**Financial Report For The Year Ended
30 September 2020**

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Financial Report For The Year Ended 30 September 2020

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COROWA GOLF CLUB LTD

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DIRECTORS' REPORT

Your directors present their report on the company for the financial year ended 30 September 2020.

Directors

The names of the directors in office at any time during, or since the end of, the year are:

	Position	Occupation	Age	Meetings Attended
Mr Malcolm McLean	President	Accountant	63	22
Mr Douglas Ward	Vice President	Motel Operator	61	22
Mr Christopher Gillard	Director since 8/4/2020	Retired	63	8
Mr Richard Sargood	Director	Farmer	64	20
Mr Stephen Carrick	Director	Retired	66	21
Mr Paul Merritt	Director	Retired	74	21
Mr Andrew Scott	Director	Retired	68	19
Mrs Margaret Playford	Director	Retired	71	22

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated. There were 22 meetings held during the year.

Review of Operations

The profit/(loss) of the company for the financial year after providing for income tax amounted to \$935,450.

The operating revenue achieved by the Club for 2020 was \$2,261,877 compared with \$3,144,509 recorded in 2019. The main areas of revenue compared to last year show the following trends:

	2020	2019
Interest Revenue	49	19
Gaming Revenue	410,654	461,892
Bar Revenue	501,887	753,410
Subscriptions	240,464	260,201
Course Fees	282,110	436,019
Venue Hire	3,068	6,520
Cinema ticket sales	121,498	201,442
Accommodation	177,926	298,352
Restaurant Sales	388,579	592,346
Other income	1,606,475	134,308
Total Operating Revenue and Other Income	3,732,710	3,144,509

The Club generated total comprehensive income for the 2020 year of of \$3,732,710. The amount included COVID-19 related grants of \$530,000 in JobKeeper and ATO Cash Flow Boost, \$532,301 for the irrigation and shade sail projects and a gain of \$408,532 from sale of water entitlements. The operating revenue for the year was \$2,261,877, down from \$3,144,509 in 2019. The Club has been affected by the COVID-19 pandemic, which has created uncertainty in local and global economies, and is likely to continue to impact normal business operations in the immediate future, due to state border closures and restrictions. As noted above, during 2020 the Club has been the beneficiary of significant government grants as a result of the pandemic, which has greatly assisted operations.

Significant Changes in the State of Affairs

No significant changes in the state of affairs of the company occurred during the financial year.

Principal Activities

The principal activities of the company during the financial year were that of a Golf Club. No significant change in the nature of these activities occurred during the year.

Membership

The Club is a company limited by guarantee and without a share capital. The number of members at 30 September 2020 were 3265 (2019: 3,342).

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
DIRECTORS' REPORT

Events Subsequent to the End of the Reporting Period

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

Likely Developments and Expected Results of Operations

Likely developments in the operations of the company and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the company.

Environmental Regulation

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a state or territory.

Indemnification of Officers

Except for Directors & Officers insurance, no indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been an officer or auditor of the company.

Proceedings on Behalf of the Company

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page .

This directors' report is signed in accordance with a resolution of the Board of Directors:

Director



Mr Malcolm McLean

Dated this

21st

day of

January

2021

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF
THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF COROWA GOLF CLUB LTD

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of COROWA GOLF CLUB LTD. As the lead audit partner for the audit of the financial report of COROWA GOLF CLUB LTD for the year ended 30 September 2020, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Name of Firm Salisbury Audit Services Pty Ltd

Name of Partner Rob Salisbury - Auditor Regn No 2378

RSalisbury

[RSalisbury \(Feb 5, 2021 13:56 GMT+11\)](#)

Date _____

Address 594 David Street

ALBURY NSW 2640

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 SEPTEMBER 2020

	Note	2020 \$	2019 \$
Sales revenue	2	2,261,877	3,144,509
Other income	2	1,470,833	92,694
Raw materials and consumables used		(393,611)	(554,647)
Employee benefits expense		(1,241,514)	(1,484,794)
Promotional Expenses		(172,430)	(276,189)
Taxes, Licences & Subscriptions		(121,367)	(126,707)
Maintenance		(132,990)	(167,583)
Utilities		(133,516)	(189,431)
Cleaning		(29,621)	(38,411)
Directors Expenses		(69)	(26)
Printing, Postage & Stationery		(14,287)	(18,906)
Professional Fees		(104,227)	(166,814)
Finance costs	3(a)	(106,101)	(143,268)
Other expenses		(108,605)	(113,703)
Profit (Loss) before Depreciation		<u>1,174,371</u>	<u>(43,276)</u>
Depreciation and amortisation expense		(238,921)	(239,775)
Profit (Loss) before extraordinary items		<u>935,450</u>	<u>(283,051)</u>
Cinema Grant Received		-	-
Profit before income tax		<u>935,450</u>	<u>(283,051)</u>
Income tax (expense)		-	-
Profit for the year		<u><u>935,450</u></u>	<u><u>(283,051)</u></u>
Other comprehensive income:			
Total other comprehensive income for the year		<u>-</u>	<u>-</u>
Total comprehensive income for the year		<u><u>935,450</u></u>	<u><u>(283,051)</u></u>

The accompanying notes form part of these financial statements.

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2020

	Note	2020 \$	2019 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	5	1,041,431	76,938
Trade and other receivables	6	66,898	21,512
Inventories	7	49,461	54,493
Other current assets	8	105,766	96,615
TOTAL CURRENT ASSETS		<u>1,263,555</u>	<u>249,557</u>
NON-CURRENT ASSETS			
Property, plant and equipment	9	1,390,649	1,547,885
Intangible assets	10	54,669	54,669
TOTAL NON-CURRENT ASSETS		<u>1,445,318</u>	<u>1,602,554</u>
TOTAL ASSETS		<u>2,708,874</u>	<u>1,852,112</u>
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	11	429,056	616,370
Borrowings	12	347,162	174,929
Provisions	13	98,172	121,974
TOTAL CURRENT LIABILITIES		<u>874,390</u>	<u>913,273</u>
NON-CURRENT LIABILITIES			
Borrowings	12	238,580	300,248
Provisions	13	41,308	19,446
TOTAL NON-CURRENT LIABILITIES		<u>279,888</u>	<u>319,694</u>
TOTAL LIABILITIES		<u>1,154,278</u>	<u>1,232,967</u>
NET ASSETS		<u>1,554,595</u>	<u>619,145</u>
EQUITY			
Retained earnings		1,554,595	619,145
TOTAL EQUITY		<u>1,554,595</u>	<u>619,145</u>

The accompanying notes form part of these financial statements.

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 SEPTEMBER 2020

	Retained Earnings (accumulated losses)	Total
Balance at 1 October 2018	\$ 902,196	\$ 902,196
Comprehensive income		
Profit for the year	(283,051)	(283,051)
Balance at 30 September 2019	619,145	619,145
Balance at 1 October 2019	619,145	619,145
Comprehensive income		
Profit for the year	935,450	935,450
Balance at 30 September 2020	1,554,595	1,554,595

The accompanying notes form part of these financial statements.

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 SEPTEMBER 2020

	2020	2019
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	2,758,186	3,245,908
Payments to suppliers and employees	(2,662,570)	(3,141,227)
Interest received	49	19
Finance cost	(29,744)	(39,933)
Net cash provided by operating activities	65,921	64,767
	15(a)	
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of property, plant and equipment	525,532	-
Purchase of property, plant and equipment	(198,685)	(101,260)
Net cash (used in)/provided by investing activities	326,847	(101,260)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from borrowings - other	272,676	66,782
Proceeds Government Grant re Irrigation Replacement	532,301	-
Repayment of borrowings - other	(233,192)	(62,814)
Net cash provided by/(used in) financing activities	571,785	3,968
Net increase/(decrease) in cash held	964,552	(32,525)
Cash and cash equivalents at beginning of financial year	76,878	109,463
Cash and cash equivalents at end of financial year	1,041,431	76,938
	5	

The accompanying notes form part of these financial statements.

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

These financial statements and notes represent COROWA GOLF CLUB LTD. COROWA GOLF CLUB LTD is a company limited by guarantee, incorporated and domiciled in Australia

The financial statements were authorised for issue on 21st January 2021 by the directors of the company.

Note 1 Summary of Significant Accounting Policies

Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board and the Corporations Act 2001. The company is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the Australian Accounting Standards Board has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of the financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for cash flow information, have been prepared on an accrual basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

(a) Goodwill

Goodwill is carried at cost less any accumulated impairment losses.

(b) Income Tax

The Club is exempt from income tax under Division 50 of the Income Tax Assessment Act 1987.

(c) Inventories

Inventories are measured at the lower of cost and net realisable value.

(d) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property

Buildings and improvements are stated at cost or deemed cost less depreciation and impairment losses.

Plant, Equipment and Water Rights

Plant, equipment and water rights are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Buildings	3-33%
Plant and equipment	15-20%
Leased plant and equipment	3-15%
Poker Machines	20%
Administration & Cleaning Equipt	15-33%
Bistro & Kitchen Equipment	5-15%
Course & Course Buildings	5-15%
Course Plant & Equipment	15%
Sporting Complex & Equipment	3-15%
Accommodation Units	3-15%
Irrigation Equipment	15%
Motel Furniture	15-20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are recognised in profit or loss when the item is derecognised. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

(e) Leases

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses in the periods in which they are incurred.

(f) Impairment of Assets

At the end of each reporting period, the company assesses whether there is any indication that an asset may be impaired. If such indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

(g) Employee Benefits

Short-term employee benefits

Provision is made for the company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period unless the employee suffers a permanent disability or death.

The company's obligations for employee benefits are presented as current liabilities in the statement of financial position if the Company does not have an unconditional right to defer settlement for at least twelve (12) months after the reporting period, irrespective of when the actual settlement is expected to take place.

(h) Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

(i) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

(j) Revenue and other income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

Interest revenue is recognised using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument.

Revenue from gaming facilities together with other services to members and other patrons of the Club including green fees are recognised in the income statement.

Revenue from members' Club and sporting subscriptions are treated as revenue from rendering the services and are accounted for as revenue in the period to which the funds relate and treated as members' subscriptions in advance when received prior to year-end.

All revenue is stated net of the amount of goods and services tax.

(k) Trade and Other Receivables

Trade and other receivables include amounts due from customers for goods sold and services performed in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

(l) Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the Company that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

(m) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from or payable to the ATO, are presented as operating cash flows included in receipts from customers or payments to suppliers.

(n) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Where the company retrospectively applies an accounting policy, makes a retrospective restatement of items in the financial statements or reclassifies items in its financial statements, a third statement of financial position as at the beginning of the preceding period in addition to the minimum comparative financial statements is presented.

(o) Critical Accounting Estimates and Judgements

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

Key Judgements

(i) Provision for Impairment of Receivables

The directors believe that the full amount of the accounts receivable is recoverable and no doubtful debt provision has been made as at 30 September 2020.

(p) New Accounting Standards

Certain new and revised standards are mandatory for the current or future reporting periods. Information on these new standards is presented below.

AASB 9 Financial Instruments (effective application for the Company is 1 October 2018).

AASB 9 Financial Instruments addresses the classification, measurement and de-recognition of financial assets and financial liabilities. It also sets out new rules for hedge accounting and impairment of financial assets. The Company has applied the standard from 1 October 2018. The application of this standard did not have a material impact on any of the amounts recognised in the Financial Statements.

AASB 15: Revenue from Contracts with Customers (effective application for the Company is 1 October 2018).

AASB 15 Revenue from Contracts with Customers clarifies the principles for recognition revenue from contracts with customers. It applies to all contracts with customers except leases, financial instruments and insurance contracts. The Company has applied the from 1 October 2018. The application of this standard did not have a material impact on any of the standard amounts recognised in the Financial Statements.

AASB 16: Leases (effective application for the Company is 1 October 2019).

AASB 16 Leases introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. The Company intends to apply the standard from 1 October 2019. It is not expected that the application of this standard will have a material impact on any of the amounts recognised in the Financial Statements.

Note 2 Revenue and Other Income

The Company has recognised the following amounts relating to revenue in the statement of profit or loss.

	Note	2020 \$	2019 \$
(a) Other sources of revenue			
Interest:			
— other persons		49	19
Total interest revenue		<u>49</u>	<u>19</u>
Club revenue			
gaming revenue		410,654	461,892
bar revenue		501,887	753,410
subscriptions		240,464	260,201
course related income		282,110	436,019
venue hire		3,068	6,520
accommodation		177,926	298,352
cinema ticket sales		121,498	201,442
restaurant sales		388,579	592,346
other revenue		135,642	134,308
Total other sources revenue		<u>2,261,877</u>	<u>3,144,509</u>

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

(b) Other income

— Gain on disposal of property, plant and equipment	-	-
— Government Grants Received - Irrigation Project & Shade Sails	532,301	-
— Employment Training Subsidies	-	5,500
— Jobkeeper Income	442,500	-
— ATO Cash Flow Boost	87,500	-
— Gain on Sale of Water Entitlements	408,532	87,194
Total other income	1,470,833	92,694

Note 3 Profit before Income Tax

	2020	2019
	\$	\$
(a) Expenses		
Cost of sales	393,611	554,647
Employee benefits expense:		
— Total employee benefits expense	1,241,514	1,484,794
Other expenses:		
— Bad Debt writeee off	3,038	-
Rental expense on operating leases		
— minimum lease payments	76,357	103,335
	<u>76,357</u>	<u>103,335</u>

(b) Significant Revenue and Expenses

The following significant revenue and expense items are relevant in explaining the financial performance:

Professional Fees:

— Cinema Consultants	7,535	146,707
— Audit, Accounting, Legal & Consulting	14,800	20,107

Note 4 Auditor's Remuneration

	2020	2019
	\$	\$
Remuneration of the auditor for:		
— auditing or reviewing the financial statements	12,800	12,500
	<u>12,800</u>	<u>12,500</u>

Note 5 Cash and Cash Equivalents

	2020	2019
	\$	\$
CURRENT		
Cash at bank and on hand	500,977	76,431
Short-term bank deposits	540,453	507
	<u>1,041,431</u>	<u>76,938</u>

Reconciliation of cash

Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows:

Cash and cash equivalents	1,041,431	76,938
Bank overdrafts	-	-
	<u>1,041,431</u>	<u>76,938</u>

A floating charge over cash and cash equivalents has been provided for certain debt.

Note 6 Trade and Other Receivables

	2020	2019
	\$	\$
CURRENT		
Trade receivables	898	21,512
	<u>898</u>	<u>21,512</u>
Other receivables	-	-
Accrued Income - JobKeeper	66,000	-
Total current trade and other receivables	<u>66,898</u>	<u>21,512</u>
NON-CURRENT		
Trade receivables	-	-
Total non-current trade and other receivables	<u>-</u>	<u>-</u>

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

Note 7 Inventories

	Note	2020 \$	2019 \$
CURRENT			
At cost:			
Clubhouse, Bar & Course		49,461	54,493
		<u>49,461</u>	<u>54,493</u>

Note 8 Other Assets

	2020 \$	2019 \$
CURRENT		
Prepayments	105,766	96,615
	<u>105,766</u>	<u>96,615</u>

Note 9 Property, Plant and Equipment

	2020 \$	2019 \$
LAND AND BUILDINGS		
Buildings at:		
— at cost	5,895,633	5,844,048
Accumulated depreciation	(5,661,121)	(5,584,842)
Total buildings	<u>234,512</u>	<u>259,206</u>
Total leasehold land and buildings	<u>234,512</u>	<u>259,206</u>
Carrying amount of all buildings had they been carried under the cost model		

PLANT AND EQUIPMENT

Plant and equipment:		
At cost	4,421,210	4,274,109
Accumulated depreciation	(3,497,120)	(3,334,479)
	<u>924,089</u>	<u>939,631</u>
Leased plant and equipment		
Capitalised leased assets	-	-
Accumulated depreciation	-	-
	<u>-</u>	<u>-</u>
Permanent Water Rights at cost	232,049	349,049
	<u>232,049</u>	<u>349,049</u>
Total plant, equipment and water rights	<u>1,156,138</u>	<u>1,288,679</u>
Total property, plant, equipment and water rights	<u>1,390,649</u>	<u>1,547,885</u>

(a) Movements in carrying amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year

	Buildings \$	Plant and Equipment \$	Total \$
Balance at 1 October 2018	334,536	1,351,865	1,686,401
Additions		101,259	101,259
Disposals - written down value			-
Depreciation expense	(75,330)	(164,445)	(239,775)
Carrying amount at 30 September 2019	<u>259,206</u>	<u>1,288,679</u>	<u>1,547,885</u>
Additions	51,585	147,101	198,686
Disposals - written down value		(117,000)	(117,000)
Depreciation expense	(76,280)	(162,642)	(238,922)
Carrying amount at 30 September 2020	<u>234,511</u>	<u>1,156,138</u>	<u>1,390,649</u>

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

Note 10 Intangible Assets

	2020	2019
	\$	\$
Goodwill		
Cost	54,669	54,669
Accumulated impairment losses	-	-
Carrying amount	54,669	54,669
Reconciliation of Goodwill		
Balance at the beginning of the year	54,669	54,669
Additions		
Disposals		
Impairment losses		
Closing carrying amount	54,669	54,669

Note 11 Trade and Other Payables

	Note	2020	2019
		\$	\$
CURRENT			
Unsecured liabilities			
Trade payables		211,450	309,015
Sundry payables and accrued expenses		20,804	43,326
Other payables (net amount of GST payable)		15,572	16,134
Amounts payable to:			
— Subscriptions in Advance		91,938	106,798
— Security Deposits held		41,400	44,337
— Amounts owing to ATO		47,892	96,760
	a	429,056	616,370
NON-CURRENT			
Unsecured liabilities			
Trade payables		-	-
Sundry payables and accrued expenses		-	-
Unsecured loans		-	-
Other payables (net amount of GST payable)		-	-
Amounts payable to:			
— ultimate parent company		-	-
— other related parties		-	-
	a	-	-

(a) Financial liabilities at amortised cost classified as trade and other payables

Trade and other payables			
— Total Current		429,056	616,370
— Total Non-Current		-	-
		429,056	616,370
Less: other payables (net amount of GST payable)		(15,572)	(16,134)
Financial liabilities as trade and other payables	18	413,484	600,236

Note 12 Borrowings

	Note	2020	2019
		\$	\$
CURRENT			
Bank loan secured	12(c)	238,813	-
Bank overdraft secured	12(c)	-	-
Lease liability secured	12(c), 14	-	-
Unsecured loans		-	100,000
Chattel Mortgages		108,349	74,929
Total current borrowings		347,162	174,929
NON-CURRENT			
Bank loan secured	12(c)	120,017	175,000
Bank bills secured	12(c), (d)	-	-
Lease liability secured	12(c), 14	-	-
Chattel Mortgages		118,563	125,248
Total non-current borrowings		238,580	300,248
Total borrowings	18	585,742	475,177

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

(a) Total current and non-current secured liabilities:			
Bank overdraft		-	-
Bank loan		358,830	175,000
Bank bills		-	-
		358,830	175,000
(b) The carrying amounts of non-current assets pledged as security are:			
Leasehold land and buildings	9	234,512	259,206
Floating charge			
— trade receivables	6	898	21,512
		235,409	280,718

(c) The bank debt is secured by a floating charge over the assets of the company. All asset disposals and dividend payments to be approved by the bank.

Lease liabilities are secured by the underlying leased assets.

Financial assets that have been pledged as part of the total collateral for the benefit of bank debt are as follows:

	Note	2020 \$	2019 \$
Cash and cash equivalents	5	1,041,431	76,938
Trade receivables	6	898	21,512
Total financial assets pledged		1,042,328	98,450

The pledge over cash and cash equivalents represents a floating charge.

Note 13 Provisions

	2020 \$	2019 \$
CURRENT		
Employee Benefits	98,172	121,974
Total current provisions	98,172	121,974
NON-CURRENT		
Employee Benefits	41,308	19,446
Total non-current provisions	41,308	19,446

	Employee Benefits \$	Total \$
Analysis of provisions		
Opening balance at 1 October 2019	141,420	141,420
Additional provisions raised during year		-
Amounts used	(1,940)	(1,940)
Balance at 30 September 2020	139,480	139,480

Provision for employee benefits

Provision for employee benefits represents amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience the Company does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the Company does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

Note 14 Capital and Leasing Commitments

	Note	2020 \$	2019 \$
(a) Operating Lease Commitments			
Non-cancellable operating leases contracted for but not recognised in the financial statements			
Payable — minimum lease payments			
— not later than 12 months		108,349	107,255
— between 12 months and five years		108,349	73,634
— later than five years		10,213	-
		226,912	180,889
(b) Capital Expenditure Commitments			
Capital expenditure commitments contracted for:			
Plant and equipment purchases			
Capital expenditure projects		-	-

COROWA GOLF CLUB LTD
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

Note 15 Cash Flow Information

	2020	2019
	\$	\$
(a) Reconciliation of cash flows from operating activities		
with profit after income tax		
Profit after income tax	935,450	(283,051)
Non-cash flows in profit		
— depreciation	238,921	239,775
— net gain on disposal of property, plant and equipment	(408,532)	
Grants for Irrigation System Replacement & Shade Sails	(532,301)	
Changes in assets and liabilities:		
— (increase)/decrease in trade and other receivables	(38,880)	469
— (increase)/decrease in inventories	5,032	1,740
— (increase)/decrease in other assets	(643)	4,054
— increase/(decrease) in contract assets		
— increase/(decrease) in trade and other payables	(131,536)	101,516
— increase/(decrease) in provisions	(1,590)	263
Net cash provided by operating activities	65,921	64,766

(b) Non-cash financing and investing activities

Property, plant and equipment:

During the financial year, the company acquired plant and equipment with an aggregate fair value of \$88,092 (2019: \$11,780) by means of chattel mortgage agreements.

(c) Credit standby arrangement and loan facilities

The company has a bank overdraft and commercial bill facility amounting to \$458,830 (2019: \$275,000). This may be terminated at any time at the option of the bank. At 30 September 2020, \$358,830 of this facility was used (2019: \$175,000). Interest rates are variable.

Note 16 Events After the Reporting Period

The directors are not aware of any significant events since the end of the reporting period.

Note 17 Related Party Transactions

Transactions with related parties:

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

	Note	2020	2019
		\$	\$
i. Purchase of goods and services			
Other Related Parties:			
Kilara Partners for accounting services - Mr M McLean, President of the Club, is also a partner of Kilara Partners		7,668	7,607
		7,668	7,607

Note 18 Financial Risk Management

The company's financial instruments consist mainly of deposits with banks, short-term investments, accounts receivable and payable, loans, bills and leases.

The totals for each category of financial instruments, measured in accordance with AASB 139: *Financial Instruments: Recognition and Measurement* as detailed in the accounting policies to these financial statements, are as follows:

	Note	2020	2019
		\$	\$
Financial Assets			
Financial assets at amortised cost:			
— Cash and cash equivalents	5	1,041,431	76,938
— Trade and other receivables	6	66,898	21,512
Total Financial Assets		1,108,328	98,450
Financial Liabilities			
Financial liabilities at amortised cost			
— Trade and other payables	11(a)	413,484	600,236
— Borrowings	12	585,742	475,177
Total Financial Liabilities		999,226	1,075,413

COROWA GOLF CLUB LTD
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2020

Note 19 Member's Guarantee

The company is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$2 each towards any outstanding obligations of the company. At 30 September 2020 the number of members was 3,265 (2019: 3,342).

Note 20 Company Details

The registered office of the company is:

COROWA GOLF CLUB LTD
Hume Street
SOUTH COROWA NSW 2646

The principal place of business is:

COROWA GOLF CLUB LTD
Hume Street
SOUTH COROWA NSW 2646

COROWA GOLF CLUB LTD
ABN: 59 001 071 110
DIRECTORS' DECLARATION

In accordance with a resolution of the directors of COROWA GOLF CLUB LTD, the directors of the company declare that:

1. The financial statements and notes are in accordance with the Corporations Act 2001 and:
 - (a) comply with Australian Accounting Standards - Reduced Disclosure Requirements; and
 - (b) give a true and fair view of the financial position as at 30 September 2020 and of the performance for the year ended on that date of the company.
2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Director



Mr Malcolm McLean

Dated this 21st day of January 2021

COROWA GOLF CLUB LTD

ABN: 59 001 071 110

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
COROWA GOLF CLUB LTD**

Opinion

We have audited the financial report of COROWA GOLF CLUB LTD (the Company), which comprises the statement of financial position as at 30 September 2020, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes to the financial statements including a summary of significant accounting policies and the directors' declaration.

In our opinion:

the accompanying financial report of the Company is in accordance with the Corporations Act 2001, including:

- i. giving a true and fair view of the company's financial position as at 30 September 2020 and of its financial performance for the year then ended; and
- ii. complying with Australian Accounting Standards - Reduced Disclosure Requirements and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of COROWA GOLF CLUB LTD, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the company's annual report for the year ended 30 September 2020, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

COROWA GOLF CLUB LTD

ABN: 59 001 071 110

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
COROWA GOLF CLUB LTD**

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Company audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

RSalisbury

RSalisbury (Feb 5, 2021 13:56 GMT+11)

Auditor's name and signature:

Rob Salisbury - Auditor regn No 2378

Name of firm:

Salisbury Audit Services Pty Ltd

Address:

594 David Street
ALBURY NSW 2640

Dated this

5th

day of

February

2021

COROWA GOLF CLUB LTD
SUPPLEMENTARY FINANCIAL INFORMATION (UNAUDITED)
STATEMENT OF PROFIT AND LOSS
FOR THE YEAR ENDED 30th SEPTEMBER 2020

	2020	2019
INCOME		
Bar Sales	501,848	753,410
	<u>501,848</u>	<u>753,410</u>
Less Cost of Sales	242,960	351,279
GROSS PROFIT ON HOUSE TRADING	258,888	402,131
 RESTAURANT TRADING		
Restaurant Sales	389,576	592,346
	<u>389,576</u>	<u>592,346</u>
Less Cost of Sales	147,316	202,024
GROSS PROFIT FROM RESTAURANT TRADING	242,260	390,322
 RESTAURANT EXPENSES		
Staff Costs	275,285	322,479
Advertising	151	0
Licences	150	273
Maintenance	1,929	6,112
Electricity & Gas	18,564	30,285
Cleaning	2,907	4,701
Postage & Stationery	0	177
Sundry Expenses	0	250
	<u>298,986</u>	<u>364,277</u>
RESTAURANT CONTRIBUTION (before Depreciation)	(56,726)	26,045
 MOTEL TRADING		
Accommodation	68,129	125,011
Play & Stay Accommodation	107,997	168,461
Rental Residence	1,800	5,100
	<u>177,926</u>	<u>298,572</u>
 MOTEL EXPENSES		
Salaries and Wages	62,656	81,787
Superannuation	5,253	6,752
Payroll Tax	783	1,548
Staff Entitlements Provided for	(4,204)	(5,573)
Workers Compensation Insurance	900	1,171
Promotional Expenses	0	1,641
Purchases	127	1,344
Licences and Subscriptions	4,173	0
Maintenance - Buildings	99	948
Maintenance - Plant & Equipment	5,332	6,689
Bank Charges & card fees	2,494	1,849
Electricity & Gas	10,454	15,388
Cleaning Materials and Waste Disposal	2,552	4,864
Laundry - Motel Linen	9,732	15,662
Printing, Postage and Stationery	40	0
Sundry	102	(50)
	<u>100,493</u>	<u>134,020</u>
MOTEL CONTRIBUTION (before Depreciation)	77,433	164,552
 CINEMA TRADING		
Ticket sales - Clubhouse	84,490	154,401
Ticket sales - Internet	37,008	47,041
	<u>121,498</u>	<u>201,442</u>
 CINEMA EXPENSES		
Managemetn fees - Movies	73,893	128,448
Movies- Commission	7,800	15,600
	<u>81,693</u>	<u>144,048</u>
CINEMA CONTRIBUTION (before Depreciation)	39,805	57,394
 OTHER INCOME		
Subscriptions	240,464	260,201
Gaming Revenue	410,653	461,892
Green and Competition Fees	278,566	431,492
Cart & Water Levy	3,544	4,527
Interest Income	49	19

COROWA GOLF CLUB LTD
SUPPLEMENTARY FINANCIAL INFORMATION (UNAUDITED)
STATEMENT OF PROFIT AND LOSS
FOR THE YEAR ENDED 30th SEPTEMBER 2020

Functions & Conferences	3,514	0
Bingo Income	14,269	11,414
Insurance Recovery	27,141	16,745
Jobkeeper Support	442,500	0
Night of Surprises Raffles	17,055	27,305
Venue Hire	3,068	6,520
Vending Machine Takings	1,235	2,820
Special Raffle Takings	852	1,389
Sponsorship & Donations	12,334	22,094
Sale of excess temporary water	0	87,194
Training Subsidies	20,045	9,063
Diesel Fuel Rebate	8,953	9,810
Cart Shed Rental	19,070	16,903
Sundry Income	7,010	22,045
OTHER INCOME	<u>1,510,322</u>	<u>1,391,433</u>
TOTAL INCOME	<u>1,829,722</u>	<u>2,041,555</u>
EXPENSES		
Salaries and Wages	798,977	929,799
Superannuation	63,343	86,132
Payroll Tax	4,151	16,929
Workers Compensation	16,749	21,151
Staff Entitlements Provided for	4,967	488
Other Staff Costs	14,599	22,180
Bingo Costs	28,929	21,166
Advertising	6,807	17,077
Courtesy Service	2,644	1,539
Club Promotions	61,415	49,236
Members Discount & Amenities	1,668	68,538
Golf Promotion	21,936	27,024
Entertainment Expense	27,608	49,500
Trophies and Presentations	16,534	27,093
Donations and Sponsorship	4,738	13,375
Poker Machine Tax & Fees	18,330	22,815
Taxes Licences and Subscriptions	61,079	66,925
Land Rental/Water Rights	20,198	20,038
Rates	4,335	4,110
Water Rates	13,103	12,545
Building Maintenance	4,072	5,413
Equipment Maintenance	69,981	68,680
Course Maintenance	70,398	107,265
Interest Expense	29,744	39,933
Bank and other Financial Charges	13,547	14,309
Electricity and Gas	71,136	104,660
Telephone	14,541	11,576
Cleaning Costs	14,431	13,183
Directors Expenses	69	26
Printing and Stationery	14,246	18,729
Audit, Accounting, Legal and Consultant Fees	20,534	22,091
Golf Professional Fees	37,631	47,391
Insurance and Security	50,776	48,625
Equipment Hire/Lease/Rental	76,356	103,335
Bad & Doubtful debt provision	3,000	0
Sundry Expenses	1,112	1,954
TOTAL DIRECT EXPENSES	<u>1,683,684</u>	<u>2,084,830</u>
TRADING SURPLUS/(DEFICIT)	<u>146,038</u>	<u>(43,275)</u>
Depreciation & Amortisation	238,921	239,775
NET OPERATING PROFIT/(LOSS)	<u>(92,883)</u>	<u>(283,050)</u>
OTHER NON TRADING INCOME		
Profit/(Loss) on Sale of Water Entitlements	408,532	0
ATO Cash Flow Boost	87,500	0
Grants Received re Irrigation System & Shade Sails	532,301	0
	<u>1,028,333</u>	<u>0</u>
NET PROFIT/(LOSS)	<u>935,450</u>	<u>(283,050)</u>